

# AUGUST

2021

## Market Update

142

ACTIVE LISTINGS

22

AVERAGE DAYS ON MARKET

\$260,835

AVERAGE SALES PRICE

365

HOMES SOLD

Data obtained from RACCFL for Citrus County from the month of July

### WHY TO SELL

National median home prices are the highest they have been since 1989. Homes are selling quickly and there is low-inventory. Homes are selling on average within 18 days. We are also in a unique location with many people relocating to Central Florida.

### WHY TO BUY

We are seeing record low interest rates and they look like they will stay low through the year. This means a lower monthly payment and less of your money going toward interest. It is also anticipated that housing inventory will climb in the second half of 2021 leading to more options and a less-competitive buyer's market.



**KATIE SPIRES TEAM**

Keller Williams Realty Elite Partners II

(352) 212-3673

[www.katiespiresteam.com](http://www.katiespiresteam.com)



## APPRAISAL

An approximation of a home's current value based on a range of factors such as the price of similar properties in the area.



## LOCAL EVENTS THIS MONTH

- 8/7 Farmer's Market at the Depot
- 8/10 Citrus Schools Back to School
- 8/20 Friday Night Thunder
- 8/21 Market at the Depot



## SUMMER HOME MAINTENANCE CHECKLIST

- Inspect your foundation for drainage problems
- HVAC/Air Conditioning maintenance
- Inspect or treat for pests
- Contact your local Real Estate Agent for trusted vendors
- Yard upgrades or renovation upgrades

"Katie is amazing. She helped me sell my home and was so easy to work with. She was very knowledgeable about the market and guided me every step of the way but her quality that made a lasting impression was her integrity and honorable character. Thank you Thank you Thank you." – Jacquelyn D.

